

# #1 Sales Associate of the Year



**U. Gary Charlwood**  
President of Uniglobe &  
President of Centre 21 Canada

**Don Wyld**  
Sales Representative

**Don Lawby**  
CEO of  
Century 21 Canada

## Canadian Awards Criteria - Sales Associate of the Year

Unlike any other award in the CENTURY 21® System, this award is based on peer recognition. This award was voted on by approximately 7,000 of Don's peers and the overall contribution made by an individual to the CENTURY 21® System is a deciding factor.

The award winners are announced at the annual CENTURY 21 Canadian Conference and each winner receives a personalized crystal award and a photograph in the elite CENTURY 21 Gallery of Stars, a digital presentation shown during every CENTURY 21 Canadian Conference and the CENTURY 21 Canada annual awards events.

This award has never been awarded in the Kingston area, until now. No recognition of that magnitude is ever achieved without preparation, persistence and being well-earned. Congratulations Don!

